

AMERICAN SHETLAND PONY CLUB
Summary Comparative Statement of Activities
December 31, 2023

| | Year-to-Date Through | | |
|-----------------------------|----------------------|------------------|-------------------------|
| | Dec-23 | Dec-22 | Increase/ (Decrease) |
| REVENUE | | | |
| Membership Dues | 170,214 | 137,454 | 32,760 |
| Publishing | 65,111 | 72,232 | (7,121) |
| Fees | 15,896 | 15,220 | 676 |
| Registry | 140,965 | 140,440 | 525 |
| Transfers | 91,330 | 108,040 | (16,710) |
| Other Registry Work | 95,465 | 97,605 | (2,140) |
| Marketing | 11,776 | 17,717 | (5,941) |
| Other Revenue | 30,249 | 31,392 | (1,143) |
| Interest | 2,589 | 781 | #REF! |
| Gain on Investments | 320,320 | (130,044) | 450,364 |
| TOTAL REVENUE | 943,915 | 490,837 | |
| EXPENSES | | | |
| Personnel | 255,022 | 199,820 | 55,202 |
| Professional Fees | 18,381 | 20,518 | (2,137) |
| Travel | 2,731 | 3,319 | (588) |
| Office Expenses | 104,891 | 124,655 | (19,764) |
| Building Expenses | 39,014 | 35,802 | 3,212 |
| Meeting Expenses | 73,381 | 78,605 | (5,224) |
| Committees & Program | 40,571 | 35,922 | 4,649 |
| Journal | 46,621 | 45,616 | 1,005 |
| Shows | (10,015) | 20,130 | (30,145) |
| Promotional | 48,814 | 67,815 | (19,001) |
| Futurity | 43,500 | 43,500 | - |
| Other Expenses | 18,312 | 16,976 | 1,336 |
| TOTAL EXPENSES | 681,223 | 692,678 | |
| NET CHANGE IN ASSETS | 262,692 | (201,841) | |